

Consultancy Services

The AoG Consultancy Services – Business and Finance solution, offers eligible government agencies specialist advice and competitive solutions from a panel of experienced consultancy services Providers across 11 Business and Finance sub categories.

In addition, the Government Chief Information Officer (GCIO) has established a [GCIO Assurance Services Sub Panel](#) of 26 panel providers who specialise in the provision of Independent Quality Assurance (IQA) and Technical Quality Assurance (TQA) for ICT-enabled projects and programmes.

Business and Finance is one part of an AoG solution for Consultancy Services. Future categories for the solution will include Property and Construction, and ICT. These categories will be further divided into sub categories which will be introduced to the market in phases over time. Further information on these future categories will be provided on this page as the projects progress.

Cost Category Management and Business Professionals and Administrative Services

Contract Type All-of-Government (AoG)

Important Dates Contract commencement
The AoG Consultancy Services - Business and Finance solution has been introduced in two tranches:

| Tranche 1: 6 November 2015 | Tranche 2: 16 December 2016 |
|----------------------------|----------------------------------|
| Accounting | Business Change |
| Assurance | Human Resource |
| Audit | Marketing and Public Relations |
| Finance and Economics | Operations Management and Risk |
| Procurement and Logistics | Policy, Research and Development |
| Taxation | |

This is an open panel allowing new providers to join during panel intakes. Reviews of the performance of the panel will be undertaken frequently.

Lead Agency MBIE-NZGPP

Lead Agency Contact consultancy.coe@mbie.govt.nz

Buyer's guide [Consultancy - Business and Finance \[1.2MB PDF\]](#)

About the contract – video briefing for agencies

Panel providers

The following sections detail the list of contracted providers for each sub category within the AoG Consultancy Services – Business and Finance solution.

Accounting

Services within this sub category may include but are not limited to:

- Accounting advisory services (technical and transaction)
- Business accounting services (bookkeeping, payroll etc.)
- Financial reporting, compliance and accounts preparation.

[ACCOUNTING PROVIDERS LIST](#)

[Open +](#)

Assurance

Services within this sub category may include but are not limited to:

- Quality assurance and advice including independent quality assurance, technical quality assurance and other quality assurance.

For ICT-enabled projects and programmes please refer to the GCIO Assurance Services Sub Panel information on [inSource](#).

Audit

Services within this sub category may include but are not limited to:

- Compliance and regulatory audit
- Financial statement audit
- Forensic accountancy investigations
- Fraud audit
- Internal audit, investigations and advisory services
- IT systems audit
- Probity audit
- Special purpose audits and review engagements

Business Change

Advisory services on business change processes and methodologies to ensure that organisational change is successfully planned and executed. Services within this sub category may include but are not limited to:

- Business Analysis and Benchmarking
- Business Change Implementation
- Business Change Planning
- Business Change Strategy – advice, development, review
- Business Process Improvement
- Customer Service Improvement
- Lean, Six Sigma, TQM, and Kaizen Process Re-Engineering
- Organisational Change Management
- Programme and Project Management

Finance and Economics

Services within this sub category may include but are not limited to:

- Appraisal of investment proposals
- Economic analysis and modelling
- Financial strategy
- Investment and banking services
- Project financial management
- Public Private Partnerships
- Systems and solutions

Human Resources

Human Resource Consultants advise organisations or agencies on the management and development of their workforce, or human resources. Services within this sub category may include but are not limited to:

- Applying employment legislation
- Capability and Performance Management
- Employment Relations (including HR Guidance and Best Practice)
- Employment implications of restructures, outplacements
- Health and Safety Appraisal, Policy and Development
- Health and Safety hazard register
- Health and Safety reporting
- Health and safety training
- Human Resource Strategy – advice, development and review
- Leadership Development and Coaching
- Learning and Development
- Human Resource Organisational Change and Design
- Human Resource Programme and Project Management

Marketing and Public Relations

Marketing Consultants focus on developing strategies in order to successfully promote, sell and distribute goods and/or services to targeted groups of end users. Public Relations Consultancy Services means assisting an organisation, or a agency, to manage the flow of information between that organisation and the public. Services within this sub category may include but are not limited to:

- Communications Consultancy Services
- Communications Strategy – advice, development, review
- Marketing Consultancy services
- Marketing Programme and Project Management
- Marketing Strategy – advice, development, review
- Public Relations Consultancy Services
- Public Relations Programme and Project Management
- Public Relations Strategy – advice, design, review

Operations Management and Risk

Operations Management includes services relating to business process and quality improvement plans through reviews of operating models and their design.

Risk advisory services relate to risk identification, assessment and management, and security and safety systems. Services within this sub category may include but are not limited to:

- Business Process Management
- Operating Model Development and Design
- Operational Procedure Definition
- Operations Management Strategy – advice, development, review
- Operations Management Programme and Project Management
- Transaction and Data Processing
- Business Continuity Planning
- Disaster Recovery Planning
- Reporting and Monitoring Frameworks
- Risk identification, treatment and Management
- Risk register development
- Risk Strategy – advice, development, review

Policy, Research and Development

A Policy Consultancy provides services to agencies to assist in the development and evaluation of public policy initiatives, in the New Zealand context. Research and Development includes investigative activities. Services within this sub category may include but are not limited to:

- Development and Design
- Evaluating
- Legislation Development and Machinery of Government
- Maori and Pacific Peoples Policy (including Treaty of Waitangi)
- Market Research and surveys
- Policy, Research and Development Programme and Project Management
- Public Policy
- Research services (including ICT-related research; excluding Market Research)
- Policy, Research and Development Strategy – advice, development and review

Procurement and Logistics

Policy, strategy and design, sourcing (excluding Public Private Partnerships), spend analysis and supply chain. Services within this sub category may include but are not limited to:

- Policy, strategy and design

- Sourcing (excluding Public Private Partnerships)
- Spend analysis
- Supply chain (including logistics, strategy, policy, and inventory management)

[PROCUREMENT AND LOGISTICS PROVIDERS LIST](#)

[Open +](#)

Taxation

Services within this sub category may include but are not limited to:

- Tax compliance and preparation
- Tax planning and advisory

[TAXATION PROVIDERS LIST](#)

[Open +](#)

Latest news

16 December - [All-of-Government Consultancy Services - Business and Finance new sub-categories announced](#)